» 2018 EDITORIAL CALENDAR

Distribution Rule Number One: People buy from people. Distributors stake their careers, livelihoods and reputations on the expertise and value they can bring to professional contractors. At **Contractor Supply**, so do we.

Across North America, **Distributors** count on **Contractor Supply** for vital new product and business management information.

Across the United States and the world, **Suppliers** count on **Contractor Supply** to present their products and services to the distributor market with the highest quality print and online media with the highest professional standards.

We take that trust to heart every day. Contractor Supply brings you the credibility of the industry's most respected sales and editorial team and the cachet of the stand-alone market leader.



ISSUE	Dec 2017/Jan 2018	Feb/Mar 2018	Apr/May 2018	Jun/Jul 2018	Aug/Sep 2018	Oct/Nov 2018	Dec 2018/Jan 2019
Ad Close	11/17/2017	1/10/2018	3/05/2018	5/07/2018	6/25/2018	8/23/2018	11/21/2018
Materials	11/23/2017	1/22/2018	3/12/2018	5/14/2018	7/03/2018	8/31/2018	11/28/2018
Issue Focus	Grinders and Sanders	Concrete Working & Cutting Equipment	Safety & PPE	Fastening Systems	Corded Tools	STAFDA Convention preview	Grinders and Sanders
Industry Updates	Grinders and Sanders Abrasives Cords, Cables & Lighting Cold Weather Safety & Heaters Ladders, Scaffolds & Lifts	Concrete Equipment Compaction Equipment Diamond Blades & Bits Gas Engine Equipment Hydraulic Tools	Anchoring Systems Stationary Tools: Table, Miter & Chop Saws Rotary Hammers Adhesives, Sealants & Coatings Safety Equipment & Gloves	Power Nailers & Staplers Bulk & Collated Fasteners Air Compressors & Accessories Cable Installation & Testing Fall Protection	Corded Electric Power Tools Vacuums & Dust Collection Systems Generators Wood, Metal & Concrete Saws & Blades	Lasers, Levels, Meters & Professional Measurement Hand Tools Tool Storage, Bags & Boxes Material Handling Cordless Tools Drill Bits Pipe & Rebar Tools	Grinders and Sanders Abrasives Job Site Lighting & Power Distribution Cold Weather Safety & Heaters Ladders, Scaffolds & Lifts
Shows and Reviews	Report: 2017 STAFDA Convention PREVIEW: 2018 International Builders Show Jan. 09-11; Orlando PREVIEW: 2017 World of Concrete Jan. 23-26; Las Vegas	PREVIEW: 2018 INTERNATIONAL HARDWARE FAIR March 4-7; Cologne, Germany Report: International Builders Show	PREVIEW: 2018 National Hardware Show May 8-10; Las Vegas Report: World of Concrete	Report: National Hardware Show		PREVIEW: 2018 STAFDA Convention & Trade Show Special Issue! Nov. 11-13; Denver	PREVIEW: 2019 World of Concrete Jan. 21-25; Las Vegas PREVIEW: 2019 International Builders Show Feb. 19-21; Orlando