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In Snap-on
Industrial's Tools
at Height tethered
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SAFETY PRODUCTS PPE EQUIPMENT

FROM HEAD TO TOE, THE SAFETY CATEGORY CONTINUES TO GROW

e could easily devote several issues of this magazine to the proliferating safety products market, but that would still just scratch the surface. For now, these six companies offer a good overview of products for your head, hands and feet.

SNAP-ON INDUSTRIAL

"There's a strong need for a professionally-designed tethered tool system for your customers," begins John Martell, product manager, Snap-on Industrial. "Picture this – a technician performing utility system repairs from a boom lift 40 feet in the air reaches for a tool from his pouch when it slips from his or her hand and falls to the ground. Anything, or more importantly anyone, in the drop zone is in danger of being struck by that falling tool."

Fortunately, that scenario can be avoided by specifying Snap-on Industrial Brands' Tools at Height tethered tool system. Engineered, tested and certified to improve safety and productivity for technicians working at elevated levels,

Tools at Height use a retention system that is designed in conjunction with the tool so it doesn't inhibit the technician's ability to complete the job.

"The most significant advantage is that our attachment points are engineered to maintain or improve the functionality of the tool when tethered, not added as an after-thought," Martell explains. "Tethered tools are not a new concept. Although suppliers do offer other types of tethering devices, the problem, typically, is that they interfere with the work the tool is designed to perform."

"What makes Snap-on Industrial Brands' Tools at Height system unique is that our tethering devices do not interfere with the normal function of the tool. Our tools and tethering systems are engineered in conjunction with the tool, and not merely retrofitted as a stop-gap. All system components are tested to perform safely, based on the weight of the tools and the application. And they are certified to perform as advertised."

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BECK. You would be surprised where you can find our products! For instance, "BECK Space Staples", designed to meet the exacting specifications for space satellites. Throughout our history, our passion for creativity has driven us to continually envision the next generation of fasteners and tools - from space...right down to your jobsite.



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INDUSTRYUPDATE



GATEWAY SAFETY

and women should too."

"Many PPE manufacturers

claim they have a line of women's safety

products by adding a few pink temples onto their stan-

dard safety glasses and calling it a day," says Gateway

Safety marketing manager Katie Mielcarek. "Here at Gate-

way Safety, we are thinking 'outside the box' to develop

a wider selection of size and style options for women at

work. Men have a huge number of styles to choose from

Gateway Safety's expanding GirlzGear line of Metro safety glasses in several colors, including glossy pink, tortoise shell, gloss black, caramel and a new bold pink camo.

Gateway Metro safety glasses, since their launch in 2011, have quickly become a product leader in style for both men and women. The line includes a glossy pink, tortoise shell, glossy black and caramel colored frame options, and is now available in the

d MIELCAREK

bold pink camo frame option. Metro is one of several eye protection products within the GirlzGear family.

"With women making up a greater share of the workforce, Gateway Safety launched GirlzGear in 2011 to offer a better selection of safety eyewear to women," Mielcarek adds. "GirlzGear products were developed to both fit women better than

traditional options, and appeal to women with more stylish solutions. Tailoring the size and design of safety eyewear for women can help reduce gaps and increase coverage around the eyes to prevent eye injuries."

"And adding style improves compliance. GirlzGear products have been a valuable choice for employers to look to for their female employees."

Metro pink camo is extremely lightweight, with a soft nosepiece for added comfort. The pink camo frame is available in clear, gray and pink mirror lens options. Metro is UL certified to meet the ANSI Z87.1+ high impact standard, and also meets the ballistic impact resistance requirements for eyewear in US Military Performance Specification MIL PRF-31013.

Big Wipes 4x4
Heavy-Duty,
Multi-Purpose and
Multi-Surface Wipes
feature four cleaning
agents and four dermatologically tested
skin conditioners,
making even them
tougher on grime and
kinder to hands.

BIG WIPES

According to the Occupational Safety and Health Administration (OSHA) and latest figures available by the Bureau of Labor Statistics (BLS), skin diseases is the leading cause of work related illness in the manufacturing industry. For many manual workers and cleaning professionals, hands are their livelihood and so cleaning them effectively, while still being able to care for them, is extremely important. Speedy removal of irritants is essential as skin disease on the hands can be debilitating and has serious implications when trying to continue with work.

BIG WIPES

HEAVY-DUTY

WILTI-PURPOSE

WILTI-SURFACE

"Your skin is your body's largest organ and is its protective barrier," explains Rachel Igra, international marketing manager for Big Wipes. "However, if harmful substances accumulate on your skin, that barrier can be broken and leave hands sore and inflamed, with the potential to cause long-term health issues. Skin disease can be incapacitating for the sufferer — work becomes difficult and livelihoods are put in jeopardy."

Common signs of skin problems to look for on hands include dryness, redness, cracking or swelling of the hands and fingers, as well as blisters, flaking and itching. Workers can develop these symptoms as they come into direct contact with substances commonly used on

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Manufacturers Representatives



Our family has been selling contractor and industrial products for manufacturers to the leading distributors in the Northeast since the 1950's.

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INDUSTRYUPDATE

site. If you are immersing your hands in liquids, or getting them splashed on a regular basis, then your hands may suffer. Contact with contaminated tools or surfaces can also lead to harmful substances landing on the skin, causing a problem.

"OSHA advises workers to use the 'APC' approach when it comes to looking after your hands, which stands for Avoid, Protect and Check," Igra advis-

es. "Logically, therefore, you should avoid direct contact between unprotected hands and substances, products and wet work where this is sensible and practical."

WERNERCO

As a multi-faceted construction storage, climbing and safety-focused manufacturer, WernerCo's safety product offerings include both fall protection devices and ladders.

"Werner Max Patrol Self-Retracting Lifelines (SRLs) offer maximum freedom of movement and support workers

WernerCo's new SP322 Podium Step Stool has a 225-pound capacity and also comes in a three sten version. Werner's 10-foot Max Patrol SRL features WebAlert

and their gear up to 400 pounds," states Chris Filardi, WernerCo vice president of marketing.

Werner's 10-foot Max Patrol SRL enhances the user experience by allowing for more freedom of movement on the job without lock-up that can inhibit range of motion. Lightweight and compact with 10 feet of web working length,

this next generation SRL offers WebAlert, brightly colored internal webbing designed to show when the product

is damaged and needs to be taken out of service. This extra level of inspectability is critical for professionals who rely on high-quality products. The high visibility webbing ensures lifeline wear and damage is clearly visible.

In the climbing category, WernerCo has just introduced a smaller version of its best-selling Podium platform ladder, steel Podium Step Stools. These products include the same features as the WernerCo's Podium ladders, but now with two- or three-step options.

"Designed for helping consumers with home-related tasks, the 8- and 9-foot-reach Podium Step Stools (models SP322 and SP323) offer super-sized platforms for maximum stability, comfort and safety when working



off the ground and extended guardrails for extra comfort and security while standing on the platforms," Filardi says. "Werner's introduction of the Podium Step Stools make everyday tasks and home projects easy and safe."

These lightweight and easy to store step stools have

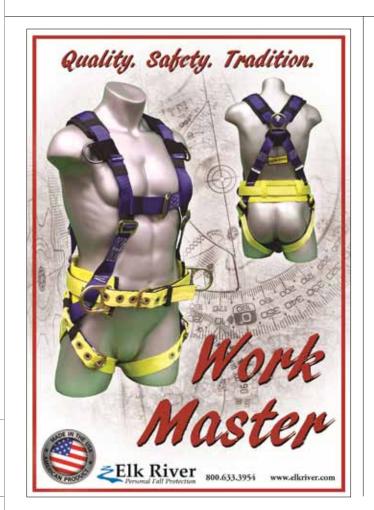
225-pound capacities and can be used anywhere around a home or business. Oversized non-marring feet provide additional stability and won't mark up floors. The top rails are curved with a wrap-around tray to hold small tools and hardware and the large standing platform allows users to face any direction while working. For storage, the step stools fold down to five inches wide.

RED WING SHOE COMPANY

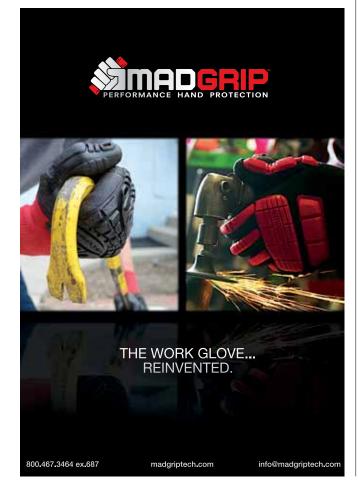
In 2009, the Bureau of Labor Statistics (BLS) reported that the number of temporary workers had increased by 50 percent since the 2007-2008 recession, totaling about 2.8 million people. Of those temporary workers, 42 percent were employed in light industry and warehouse positions, in addition to construction and manufacturing. As such, reported injuries including fractures, punctures, lacerations, sprains and broken bones have increased to an alarming rate.

"Temporary workers are six times more likely to be injured on the job than non-temps," notes Shawn Sweeney, vice president of North America sales and operations

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and general manager at Red Wing Shoe Company. "Foot-related injuries are especially common, as the BLS reports that slip and fall accidents are the most common workplace injury, accounting for abo naForce (brown) work boots from the Red Wing Shoe Company are part of its Hassle-Free Safety Footwear Program for professional workers.

»LEARN MORE

Radians has just

added nine new

gloves to is 2016

lineup, includina

two Cut Level 5

models, three Cut

Level 3 styles and

coated gloves. All

offer superior quality

four general-purpose

workplace injury, accounting for about 30 percent of all injuries, totaling 500,000 per year in the U.S."



Understanding footwear safety standards for impact, compression, metatarsal, puncture, electric shock, static dissipation and conductivity

can mitigate the risk and severity of foot injury. Additionally, every work environment presents unique safety challenges and performing a workplace assessment to determine the need for personal protective equipment (PPE), is essential.

"Contributing to a safer workplace includes providing easy access to the right boots," Sweeney adds. "Red Wing Shoe Company surpasses safety standards in footwear and offers a HassleFree Safety Footwear Program. With options tailored to meet contractor, agency and individual needs, the program allows workers — full-time and temporary — to focus on the task at hand by providing turn-key, comprehensive foot injury and slip protection solutions."

"With high-quality selection (including the Red Wing Shoes CrV collection and DynaForce), convenience and personal service, the HassleFree program is a big step toward smooth and seamless safety standards."

RADIANS

Radians recently launched their 2016 Industrial catalog with over 75 new products, nine of which are new work gloves.



"Construction workers often go gloveless for part of their day; thus, their hand injury statistics are considerably higher than those of other industries," observes Bob Kelsey, Radians' glove product manager. Finger and hand injuries are the most-often-injured body parts among construction workers, accounting for numerous emergency room visits. However, with the developments in glove technology to enhance comfort and safety, hopefully, the construction worker's acceptance of gloves will increase and the number of hand injuries will decline.

"Gloves are one of Radians' fastest growing protection categories because we offer a quality glove at a great price with superior customer service," Kelsey claims. "We love gloves, and we're on a mission to reduce work-related hand injuries."

Radians expanded glove line includes three new CE Cut 3 gloves in 13 gauge (RWG534), 15 gauge (RWG536), and 18 gauge (RWG533) and four general purpose coated gloves (RWG14, RWG15, RWG16), one of which

is a two-ply winter coated glove (RWG17). Two new CE Cut 5 gloves, including the model RWG603, feature Thermal Plastic Rubber (TPR) overlays for impact-resistant protection (RWG603). The model RWG604 also features a 7-gauge acrylic terry liner for warmth in cold conditions.

Radians' comprehensive glove line is available in a variety of sizes, materials, coatings, gauge choices and cut protection

levels to satisfy a wide range of construction and industrial applications.

"Radians gloves will help companies to economically equip their workers properly and avoid the steep costs of hand injuries," says Kelsey. cs



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